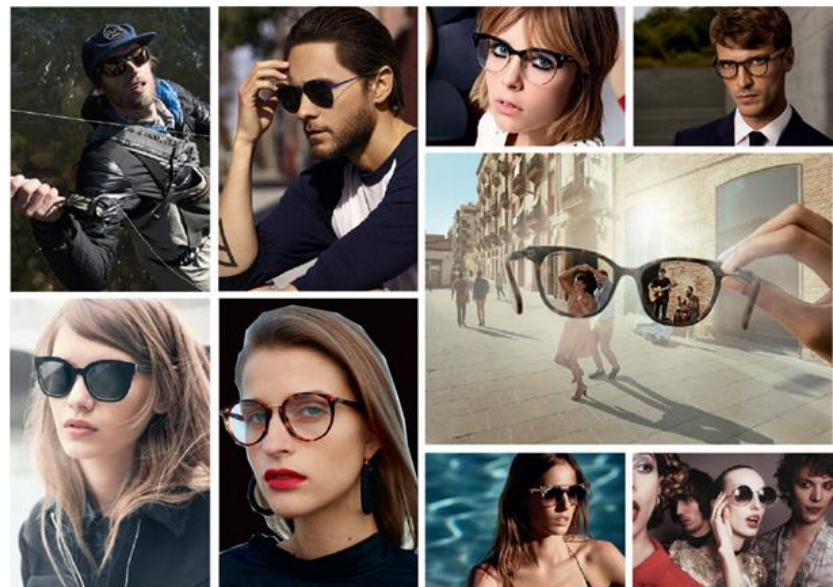


Q1 2016 Trading Update



DISCLAIMER

This presentation may contain forward looking statements based on current expectations and projects of the Group in relation to future events. Due to their specific nature, these statements are subject to inherent risks and uncertainties, as they depend on certain circumstances and facts, most of which being beyond the control of the Group. Therefore actual results could differ, even to a significant extent, with respect to those reported in the statements.

Q1 2016 ECONOMIC AND FINANCIAL HIGHLIGHTS

- Net Sales and Adj.¹ economic performance affected by **BRANDS WE STOPPED/ WILL STOP SERVICING**
- **MORE CHALLENGING MACRO CONDITIONS IN A NUMBER OF EMERGING MARKETS**

-
- **POSITIVE PERFORMANCE OF GOING FORWARD BRANDS IN EUROPE AND NORTH AMERICA**

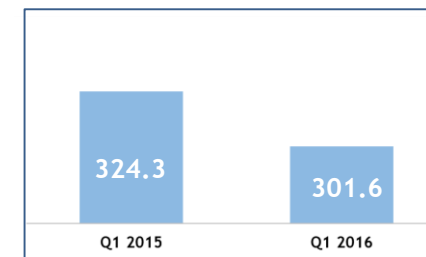
- **SUBDUED CARRERA AND POLAROID, SMITH ON TRACK**

- **SUBDUED DELIVERY PERFORMANCE**

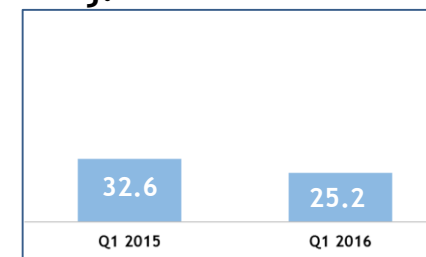
- **SOUND BALANCE SHEET**

in millions of Euro

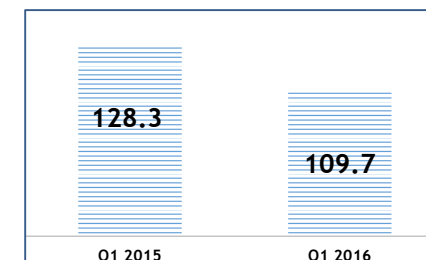
NET SALES **-7.0%**



Adj.¹ EBITDA **-22.6%**



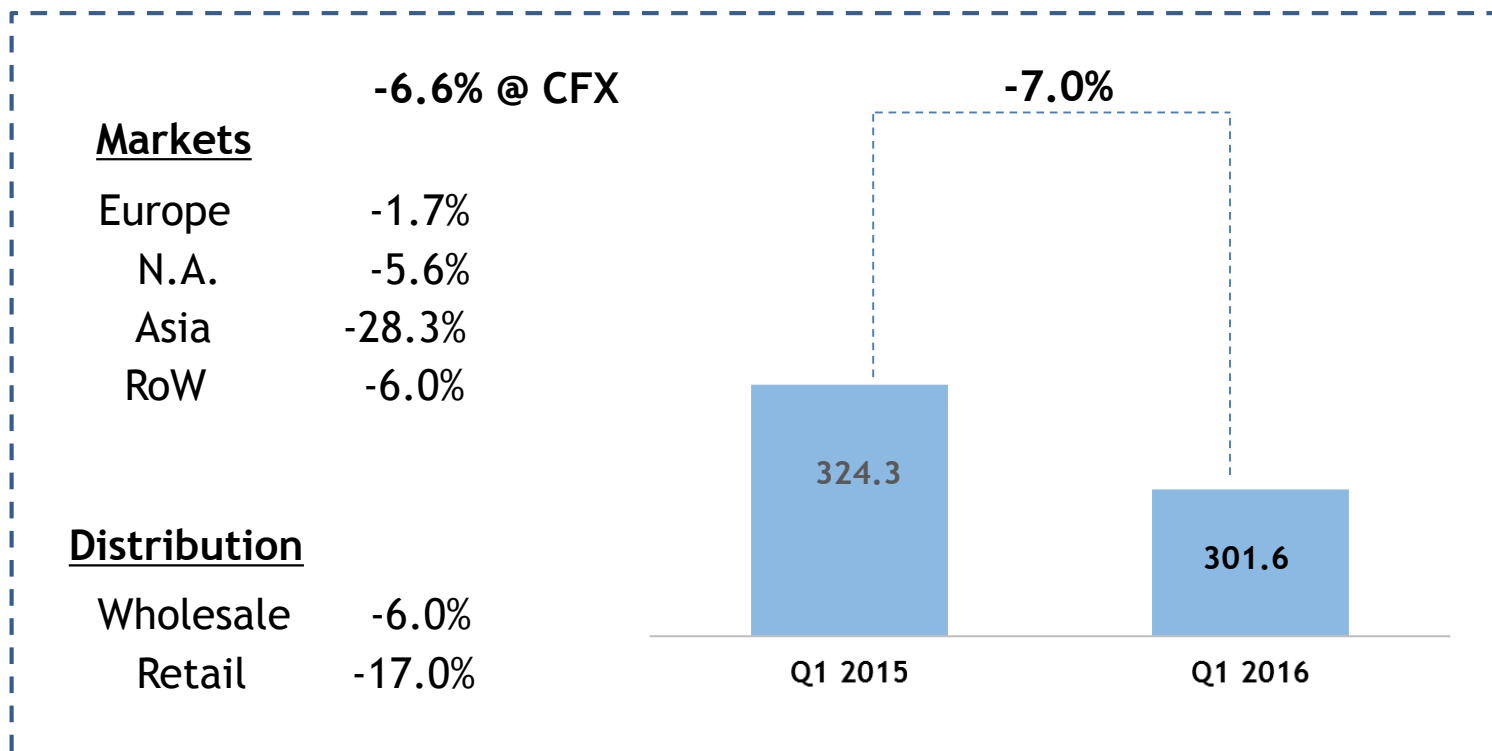
Net debt **-14.5%**



Q1 2016 - NET SALES PERFORMANCE

in millions of Euro

1ST QUARTER 2016



Key downside: decline of brands we stopped/ will stop servicing

Going forward brands portfolio

+1.0% @ cfx

Q1 2016 - NET SALES Going-Forward Portfolio PERFORMANCE

Going forward brands portfolio +1.0% @ cfx vs Q1 2015, driven by



EUROPE

+3.6%

- France and Italy top performing countries

NORTH AMERICA
Total +0.8%
Wholesale +3.1%

- Solid wholesale business in all key channels
- Solstice retail stores performance still subdued

ASIA

-14.6%

- Weak business in Greater China and Japan
- Positive trends in Australia and Southeast Asia

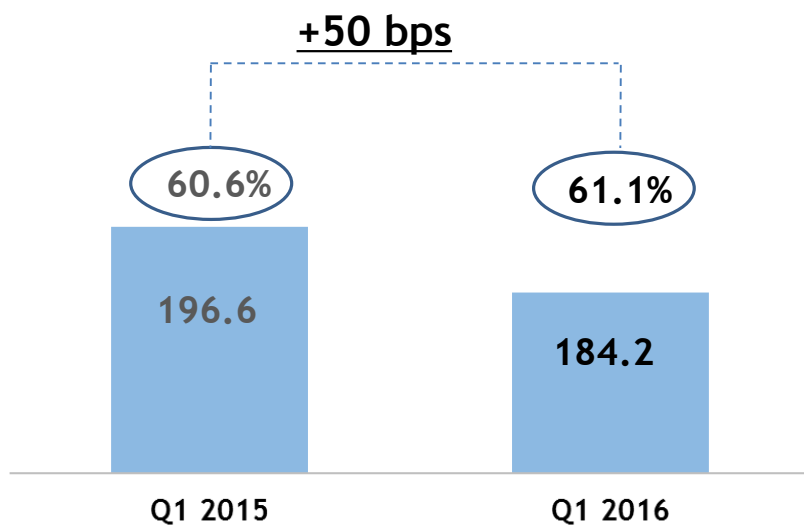
ROW

+2.8%

- Very tough comps base
- Ongoing positive performance in Middle East & Africa
- Brazil challenging

Q1 2016 - GROSS MARGIN PERFORMANCE

in millions of Euro

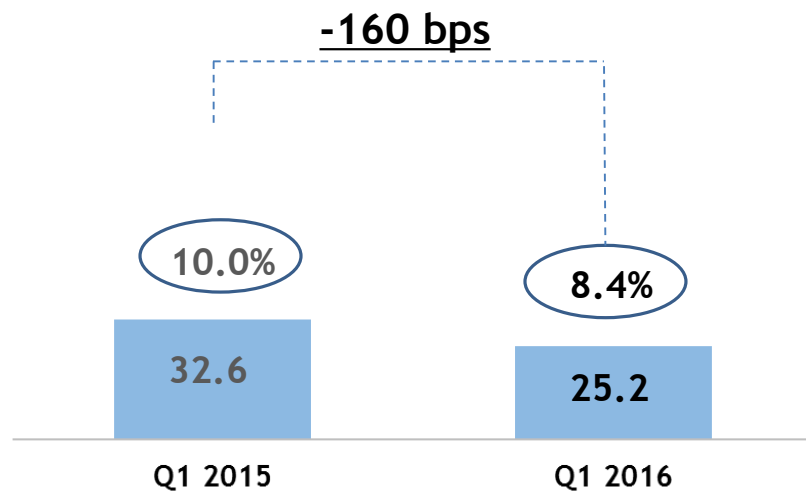


KEY DRIVERS

- Positive price/mix impact
- Lower obsolescence costs
- Negative exchange rates impact

Q1 2016 - ADJ.¹ EBITDA PERFORMANCE

in millions of Euro



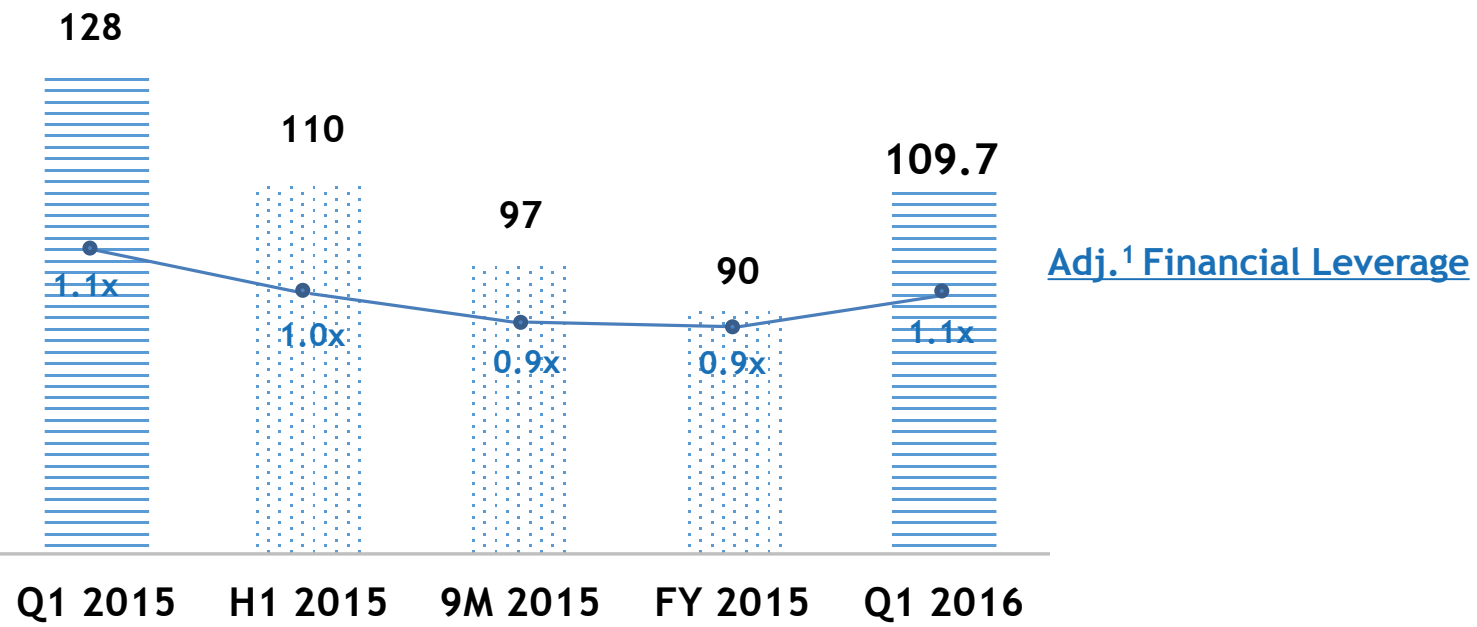
KEY DRIVERS

- Higher dilution from retail business (-50 bps)
- Negative operating leverage

GROUP NET DEBT

in millions of Euro

-14.5% vs Q115



Appendices

Q1 2016 Non-Recurring Costs

¹ Q1 2016 adjusted EBITDA does not include non-recurring costs for Euro 5.4 million of which Euro 4.2 million related to overhead cost saving initiatives, such as for example the planned integration of Vale of Leven (Scotland) Polaroid lens production into Safilo's China based corporate supply network, and Euro 1.2 million related to commercial restructuring costs in the EMEA region.

Q1 2015 adjusted EBITDA did not include non-recurring costs for Euro 1.2 million related to commercial restructuring costs in the EMEA region.

Economic results

in millions of Euro

	Q1 2016	%	Q1 2015	%	% Change
Net sales	301.6	100.0	324.3	100.0	-7.0%
Gross profit	184.2	61.1	196.6	60.6	-6.3%
EBITDA	19.8	6.6	31.4	9.7	-36.8%
Adjusted¹ EBITDA	25.2	8.4	32.6	10.0	-22.6%

Net sales performance

in millions of Euro

Net sales by geographical area	Q1 2016	%	Q1 2015	%	Change %	Change % (*)
Europe	130.1	43.1	132.9	41.0	-2.1%	-1.7%
North America	127.2	42.2	132.9	41.0	-4.3%	-5.6%
Asia Pacific	26.7	8.9	37.5	11.6	-28.7%	-28.3%
Rest of the world	17.6	5.9	21.1	6.5	-16.3%	-6.0%
Total	301.6	100.0	324.3	100.0	-7.0%	-6.6%

Net sales by distribution channel	Q1 2016	%	Q1 2015	%	Change %	Change % (*)
Wholesale	284.9	94.4	304.6	93.9	-6.5%	-6.0%
Retail	16.8	5.6	19.7	6.1	-15.2%	-17.0%
Total	301.6	100.0	324.3	100.0	-7.0%	-6.6%

(*) at constant exchange rates

Exchange Rates

Currency	Code	As of		(Appreciation)/ Depreciation	Average for		(Appreciation)/ Depreciation
		March 31, 2016	December 31, 2015	%	March 2016	March 2015	%
US Dollar	USD	1.1385	1.0887	4.6%	1.1022	1.1261	-2.1%
Hong-Kong Dollar	HKD	8.8282	8.4376	4.6%	8.5689	8.7339	-1.9%
Swiss Franc	CHF	1.0931	1.0835	0.9%	1.0960	1.0722	2.2%
Canadian Dollar	CAD	1.4738	1.5116	-2.5%	1.5136	1.3957	8.4%
Japanese Yen	YEN	127.9000	131.0700	-2.4%	126.9926	134.1206	-5.3%
British Pound	GBP	0.7916	0.7340	7.8%	0.7704	0.7434	3.6%
Swedish Krown	SEK	9.2253	9.1895	0.4%	9.3264	9.3800	-0.6%
Australian Dollar	AUD	1.4807	1.4897	-0.6%	1.5283	1.4313	6.8%
South-African Rand	ZAR	16.7866	16.9530	-1.0%	17.4416	13.2283	31.9%
Russian Ruble	RUB	76.3051	80.6736	-5.4%	82.3563	70.9608	16.1%
Brasilian Real	BRL	4.1174	4.3117	-4.5%	4.3016	3.2236	33.4%
Indian Rupee	INR	75.4298	72.0215	4.7%	74.4313	70.0867	6.2%
Singapore Dollar	SGD	1.5304	1.5417	-0.7%	1.5463	1.5273	1.2%
Malaysian Ringgit	MYR	4.4078	4.6959	-6.1%	4.6204	4.0772	13.3%
Chinese Renminbi	CNY	7.3514	7.0608	4.1%	7.2107	7.0231	2.7%
Korean Won	KRW	1,294.8800	1,280.7800	1.1%	1,324.3034	1,240.1602	6.8%
Mexican Peso	MXN	19.5903	18.9145	3.6%	19.8959	16.8275	18.2%
Turkish Lira	TRY	3.2118	3.1765	1.1%	3.24567	n.a.	n.a.
Dirham United Emirates	AED	4.1794	3.996618	4.6%	4.04611	4.1354	-2.2%

Brands Portfolio



Dior

JIMMY CHOO

swatch
the eyes

BANANA REPUBLIC

CARRERA
EYEWEAR SINCE 1956

CÉLINE

MARC JACOBS

havaianas

Juicy Couture
los angeles, california

FENDI

ELIE SAAB

BOBBI BROWN

SMITH

LIZ claiborne

GIVENCHY
PARIS

GUCCI

MAX&Co.



MaxMara


kate spade
NEW YORK

pierre cardin
PARIS



SAFILO
OCCHIALI DAL 1934

BOSS
HUGO BOSS

TOMMY HILFIGER



JACK SPADE